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| **Motivation Theory** | **Description** | **Example of Appropriate Situation to Use** | **Pros** | **Cons** |
| **Maslow’s Hierarchy of Needs Theory** |  |  |  |  |
| **Douglas McGregor’s Theory X and Theory Y** |  |  |  |  |
| **Herzberg’s Two-Factor Theory of Motivation (Motivation-Hygiene Theory)** |  |  |  |  |
| **Hawthorne Effect** |  |  |  |  |
| **Expectancy Theory** |  |  |  |  |