## Unit 1 Discussion Grading Rubric

| Assignment Criteria | Points <br> Possible | Possible <br> Earned | Comments |
| :--- | :---: | :---: | :---: |
| Developed a thesis statement to conceptualize the <br> purpose of strategy in business, explain why and how <br> leaders and/or managers use it to gain competitive <br> advantage. | $\mathbf{3}$ |  |  |
| Analyzed and explained the process for formulating <br> business strategy. | $\mathbf{3}$ |  |  |
| Critically evaluated the purpose of the organizational <br> vision, mission, purpose, philosophy, and goals of a <br> business. |  |  |  |
| Analyzed and explained how the management strategy <br> hierarchy leads to competitive advantage. | $\mathbf{3}$ |  |  |
| As a result of business strategy, explained the pro's and <br> con's of cost and differentiation types of competitive <br> advantage. | $\mathbf{3}$ |  |  |
| Use examples to relate theories, principles, and concepts <br> to real world application of strategy in business and <br> industry. |  |  |  |
| Used a minimum of three peer-reviewed, scholarly <br> research resources to substantiate your critical thinking, <br> and to provide viable reasoning for your perspectives. | $\mathbf{3}$ |  |  |
| Provided unique perspective using no more than one <br> direct quote from research resources. Effectively <br> synthesized research by paraphrasing. | $\mathbf{3}$ |  |  |
| Made two substantial response posts. | $\mathbf{2}$ |  |  |
| Clarity I Organization (50\%) <br> You are expected to meet the following requirements with <br> ease in a 400 level course. Penalties will be calculated as a <br> percentage up to 50\% of the grade and will apply if the <br> following criteria are not met. | $\mathbf{2}$ |  |  |
| Used 500 Words Minimum. | - |  |  |
| Applied expository writing style. |  |  |  |
| Applied proper APA style referencing format. |  |  |  |
| No spelling and grammatical mistakes. |  |  |  |
| Appropriate language. |  |  |  |


| Professional use of abbreviations and acronyms. | - |  |  |
| :--- | :---: | :---: | :---: |
| Professionalism / Netiquette (100\%) <br> You are required to be professional. A grade of zero will be <br> issued if issues arise. |  |  |  |
| Respect and consideration toward peers/instructors. | - |  |  |
| Late Penalty (-20\%) |  |  |  |
| Total | 25 |  |  |

